Mortgage Protection Script 2

Hello **(Client Name),** my name is _____. I'm giving you a call back regarding your mortgage loan. The reason I'm calling is because you had filled out a request in the mail to get some information on paying off your home in the event of a death or a disability.

You put here that your birthday is _____, is that correct? Great.

Once again, my name is _____, and I've been assigned to get this information out to you. My job is to verify your health and see which programs you qualify for.

The purpose of my call is to see what times you are usually home, so I can find a day to put you into my schedule.

It looks like I'll be right down the street on _____ (day), and I can put you down for _____(time) or _____ (time). Which one of those would work best for you?

Great. I look forward to seeing you on _____(day and time).

Do you have any big gates or big dogs in the front yard that I need to worry about?

Alright, great. Well, I look forward to meeting you on _____(day and time).